When it comes to improving clinical documentation, hospitals have trusted 3M Consulting Services for decades to help them with ground-breaking programs like 3M™ DRG Assurance™.

The success of 3M customers depends upon our constant innovation. Whether it’s surpassing benchmarks or bridging gaps, 3M’s goal is to help you improve clinical and financial outcomes.

3M Consulting Services offers valuable documentation improvement assessments. Contact your 3M sales representative, call 800-367-2447, or visit us online at www.3Mhis.com

© 3M 2014. All rights reserved.
3M is a trademark of 3M Company.
2014/CS/Listing
Career Step's online training, assessments, and practice case studies efficiently and effectively provide certification-mapped education with measured results.

- Turn outpatient coders into inpatient coders
- Improve coding accuracy
- Re-train ICD-10 coders in ICD-9
- Train ICD-9 coders in ICD-10
- Train new coders in either code set

START YOUR CLiM™ TODAY!
corporatetraining.careerstep.com
1-888-989-7512
With the complexity of the challenges that you face today, you’re not looking for just another consulting company…. You need an HIM partner.

- **REMOTE CODING**
  Credentialed, experienced coders
  Minimize the effects of staff shortages
  Eliminate space constraints
  Reduction in AR days

- **CODING OUTSOURCING**
  Eliminates labor challenges
  Increased accuracy
  Increased compliance
  Decreased AR days
  Overhead savings

- **CODING AND COMPLIANCE**
  Auditing
  Coder education
  RAC Risk Assessment Reviews
  Medicare Pre-bill Coding Reviews

CHARTS IN TIME has 15 years of proven experience providing cost effective, short or long term solutions to share with you!

Jim Richardson
Director Business Development
855-789-8801
www.chartsintime.com

---

**Our HIM Services**

- Operational Assessments
- Temporary HIM Management
- Coding Validation Audits and Coding Support
- Scanning and Transcription Analyses
- Scanning Software Implementation Project Management
- Scanning Operations Management
- CAC Guidance & RFP Management
- CAC Implementation Management

**Our Release of Information Software**

- **Cortrak Standard** Includes scanning capabilities which are tied to request
- **Cortrak Doc** Categorization of scanned document by patient and type
- **Cortrak Plus** Includes scanning capabilities which are tied to request, utilizes Microsoft® SQL Server

**Our ICD-10 Services**

- General Awareness Education
- Coder and Physician Education
- Project Management (Limited)
- DRG Shift/Documentation Analysis

800-274-1214
www.FirstClassSolutions.com
www.Cotrtrak.com

---

**Not your traditional healthcare consulting firm… services customized to YOUR needs since 1988**
IT’S ABOUT THE PEOPLE BEHIND THE NUMBERS. THEY’RE WHAT MAKE THE DIFFERENCE

For more than 20 years, HIA has been committed to quality in everything we do, from the training of our staff, to relationships with our clients. As a result we’ve become a leading provider of coding and review services. We have made it a point to get beyond the numbers game and create a culture built on inclusiveness and encouragement; it’s about nurturing relationships with both our clients and our employees.

Compliance Reviews · Education · Coding Services

866-HIA-CODE | hiacode.com

The cure for ICD-10 uncertainty? Better documentation.

Improving your documentation not only prepares you for ICD-10, it improves your revenue now.

Strategic Consulting
Clinical documentation gap analysis
Change management – Workflow analysis
HIM operations evaluation

Coding Quality Reviews
DRG – MS-DRG – APC – Inpatient – Outpatient
Compliance education – Hospital & Professional

Remote Coding Solutions
Domestic, international or hybrid options
Temporary staff or complete outsource Hospital & Professional

ICD-10 Readiness
Comprehensive readiness assessments
Gap analysis – Documentation review with data analytics – Coder skills assessments
Physician & coder training & education
AHIMA-approved ICD-10 trainers on staff

800.329.0365  www.HRScoding.com
WHY DO OVER 13,000 HOSPITALS and CLINICS TRUST US WITH THEIR PHI?

TECHNOLOGY
We Process 3 MILLION Pages of Medical Records per DAY

SERVICE
4,300 HIPAA-trained Professionals to help keep your facility compliant

KNOWLEDGE
Since 1976 Over 37 YEARS of experience in the protected health information industry

SECURITY
18 control objectives to achieve SSAE 16 SOC1 audit certification

keeping PHI safe

Learn why HealthPort members trust us at healthport.com/why

SEE OUR DISPLAY AD ON PAGE 11.
Worried about HIPAA, meaningful use, 340(b) or general compliance issues?

INCompliance and Bricker & Eckler LLP can help.

Contact our experienced compliance consultants and nationally recognized health care attorneys.

Meet compliance requirements
Support your business goals
Respond effectively to change

For more information, contact an INCompliance consultant at 614.227.8938.

www.incomplianceconsulting.com          www.bricker.com

INCompliance and Bricker & Eckler LLP can help.

Contact our experienced compliance consultants and nationally recognized health care attorneys.

Meet compliance requirements
Support your business goals
Respond effectively to change

For more information, contact an INCompliance consultant at 614.227.8938.

www.incomplianceconsulting.com          www.bricker.com

IDManage® Outsourced MPI Management

Outsource your MPI clean up to the experts!

Let our IDManage® Continuous MPI Management Service keep your data clean.

HIM Consulting
• Patient Access
  Insuring accurate patient data capture
• IDOptimize®
  Record matching algorithm improvement
• HIE/EMPI
  Requirements, system selection
• Information Governance and Stewardship
• HIPAA Privacy

To learn more, contact us at

303-693-4727
www.justassociates.com
Maintain ICD-9 Quality while planning the move to ICD-10

Whether you prefer an on-site, remote, or off-shore solution—or a combination—we can help. LexiCode has ... AHIMA credentialed coders, and auditors, fully trained and quality tested.

- Coding Support: Onsite and Remote
- Compliance and Reimbursement Audits
- ICD-10 Training Programs
- Interim Management and Customized Projects
- Provider Documentation Integrity Programs

What sets us apart?
- Coder Development Program
- Assigned Account Manager—single point of contact
- All staff are employees—no subcontractors
- 96% accuracy rate—our coders are audited internally
- We assist in developing policies & procedures
- Domestic and International Remote Coding Centers
- 30+ years in the HIM business

LexiCode, a SourceHOV Company, is a full-service consulting firm providing coding and Health Information Management consulting services to healthcare providers.

Contact us today at www.LexiCode.com or 800.448.CODE
The only name you need to know in Clinical Documentation.

- Transcription
- Coding
- Services
- Intelligence

Discover the M*Modal Difference.

mmodal.com
ICD-10 has been delayed...again. But that doesn’t mean it’s time to cool your heals. Take advantage of the extra year and improve your cash flow by getting proactive with your revenue cycle. Discover how MedData can help your organization boost revenue from patient payments by 50%.

CALL TODAY! 800-835-7474
MRO Corporation
1016 West 8th Avenue, Suite A
King of Prussia, PA 19406
888.252.4146
www.mrocorp.com

MRO, a leader in disclosure management and health information exchange, provides technology-driven solutions that ensure the secure, compliant and efficient exchange of protected health information (PHI). The company’s solutions include release of information (ROI), payer audit compliance and tracking, and accounting of disclosures. MRO additionally offers services and applications that support meaningful use attestation and health information exchange. MRO’s solutions can be used as a common platform across a healthcare enterprise to standardize disclosure policies and drive system-wide security and compliance.

MRO provides the following disclosure management and health information exchange solutions:

**Release of Information**

MRO is a nationally recognized leader in technology-based ROI services, providing integrated solutions for nearly all recognized EHR systems as well as paper-based record systems. MRO offers a level of oversight and quality assurance unmatched in the ROI industry. Unique technologies within MRO’s ROI Online® platform include: an optional eMPI search tool for easy patient look-up and streamlined logging processes; and MRO’s OCR technology, IdentiScan®, that checks for misfiled documents. In addition to delivering documents by paper, fax, and CD, MRO provides multiple options for electronic delivery.

**Payer Audit Compliance and Tracking**

MRO offers comprehensive compliance services and tracking software for healthcare providers seeking to effectively manage all payer audit processes – including RAC, MAC, ZPIC, UPIC and others. Compliance services include special handling for audit requests and appeals letters, additional quality assurance checks (including deadline and address verification) and expedited fulfillment through various delivery methods including esMD electronic delivery to CMS. Additionally, MRO provides clients with an audit enforcement team that works with managed care companies and auditors to ensure appropriate fee invoicing and to monitor request record limits. MRO also offers an audit tracking and reporting application AUDITRENDS® Online.

**Accounting of Disclosures**

MRO’s accounting of disclosures (AOD) solutions enable healthcare organizations to enforce disclosure policies and centrally track, manage and report all disclosures made across the entire healthcare enterprise, inside and outside of the HIM department. AOD Online™ includes capabilities of capturing disclosures that are made to federal, state and local public health databases (i.e., Office of Infectious Diseases, Cancer Registries, etc.) and may also be able to track disclosures to HIEs as they emerge. AOD Online also features an embedded breach assessment tool to help an organization determine if a breach has occurred, and it offers the proper tracking of any identified disclosures in question.

**Meaningful Use and HIE Solutions - Direct Secure Messaging and Patient Portals**

With MRO’s specialized HIE solutions, providers can achieve core HIE-related objectives such as: meeting 2014 Edition Meaningful Use Stage 1 and 2 objectives; overseeing the secure, compliant and efficient exchange of ePHI; and improving patient health and patient engagement. MRO’s Meaningful Use and HIE solutions include:

- MRODirect™, a SaaS-based platform for the Direct Secure Messaging (DSM) of PHI for the purposes of improving efficiency and effectiveness of transitions of care between healthcare providers.
- MROGateway™, MRO’s 2014 ONC HIT certified patient portal that enables hospitals to provide a one-stop portal for patients to “View, Download, and Transmit” discharge instructions, referral information and other requested health records.

“MRO has provided our facility the ability to move out of the “dark ages” with our release of information process. We have seen a significant, positive increase in our request turnaround time and ability to manage the process on a daily basis. The business model we selected has allowed our staff to focus more on getting requests processed in a timely manner. We only wish we did this sooner.”

Kelly Henry, RHIT, CHP, Director of Health Information Management at Riddle Memorial Hospital

“As a large health system, maintaining compliance and meeting all the deadlines with the sheer volume of requests we might receive would prove to be an overwhelming task without automated tracking software. Through the use of MRO’s AUDITRENDS Online, our organization is able to more effectively respond to requests for information and opportunities for appeal during RAC audits.”

Matt Wolocko, Compliance Officer at Henry Ford Health System
A clinical documentation chain that generates accurate data, not constant headaches.

Your organization is facing incredibly complex challenges—from the transition to ICD-10 and EHR mandates to looming reimbursement and readmission penalties. You need a robust clinical documentation process that will deliver the accurate data you need to succeed.

Nuance can help. Our end-to-end, clinically-driven documentation solution, designed from the clinician’s point of view, includes a user-friendly, voice-driven front end that makes it easy to capture patient information. Paired with a suite of solutions and services—including CDI, Computer-Assisted Coding and CAPD—Clintegrity 360 helps ensure a high degree of accuracy all along the clinical documentation chain.

See how a stronger clinical documentation chain can increase EHR adoption, reduce cost and optimize reimbursement.

For a no-cost, no-obligation clinical documentation assessment, visit nuance.com/go/clintegrity or call 877-805-5902.
As a data-driven services business focused exclusively on the health care industry, Optum360™ helps organizations improve clinical, operational, and financial business performance. Through Optum’s tremendous breadth and depth of services, we help clients drive powerful business improvements that create meaningful, measurable results.

ICD-10 Preparation — Optum360 offers a comprehensive suite of solutions, including consulting, technology, services, and analytics that address every aspect of the ICD-10 transition process. We address the conversion process in a phased approach, from planning, resourcing, implementing and training to managed services and end-state measurement and analytics. Our comprehensive ICD-10 solutions can be tailored to meet the specific needs of your organization—regardless of size.

HIM Consulting—Optum360 consulting services use proven, benchmark-driven analytics to help hospital HIM departments improve documentation and coding practices, optimize revenue, and reduce unnecessary risk. Our senior consultants provide insight to help hospitals increase compliance, validate current reimbursement, increase security, and improve confidence in HIM operations. Our experienced HIM professionals can perform operational excellence assessments and provide interim management services. In addition, our consultants assess readiness for computer assisted coding (CAC), manage CAC implementation projects, and have interface expertise to provide CAC system integration services.

Audit Management—Optum360 pairs expert consulting with innovative technology to help you more effectively manage claim audit processes and third-party audits. Our package solution allows you to assess potential risk, manage the audit and appeal processes, monitor deadlines, identify root causes, and prevent future take-backs—while calculating net financial impact.

Clinical Documentation Improvement—Accurate and timely clinical documentation is essential for a high-performance revenue cycle. Optum360’s game-changing technology, paired with our best-practice adoption methodology and change management support, adds up to an unmatched approach to CDI. We offer expert guidance in managing organizational change to ensure the implementation of our CDI technology will deliver the maximum possible benefit to your hospital. Optum360 can help you identify and mitigate compliance and reimbursement risk, train hospital medical staff members on correct coding and compliance initiatives, pinpoint potential RAC issues, automate CDI processes, and convert your documentation improvement program to ICD-10 terminology.

Denials Management Program—Optum360’s integrated program helps you understand your denials, better manage your claims process, and learn what actions to take for a quicker turnaround time on your reimbursement. Our consulting services help you to identify, qualify, and most importantly, address challenges in multiple departments and areas.

For more information:
Call: 866.223.4730
Email: optum360@optum.com
Visit: www.optum360.com
ICD-10 delayed? Don’t procrastinate!

- Pyramid ICD-10 Coding Solutions will ensure you have the staff available to assist you in your ICD-10 training and dual coding
- Experienced AHIMA Certified ICD-10 Coders/Auditors
- ICD-10 Coding Compliance Services

ICD-10 and Health Reform will put new pressures on healthcare organizations over the next few years. Let Pyramid assist you in preparing for these changes while maintaining your bottom line. Pyramid has been a leader in providing top-quality HIM services to healthcare organizations across the country for over 25 years.

- Inpatient/Outpatient/Pro Fee ICD-9 and ICD-10 Remote Coding
- Auditing and Compliance Services
- Full/Partial HIM Outsourcing
- Cancer Registry Services
- A/R Services

Pyramid Healthcare Solutions, Inc.
800-721-0120
info@pyramidhs.com
www.pyramidhs.com
More than just transcription.

Since 1982, you’ve known Silent Type as reliable, easy-to-access medical transcription. Take a closer look, and you’ll see we’re all that and more.

Medical Transcription
You expect your transcription to be accurate. Our 100% US-based, full-time employees generate the highest quality transcription in the industry.
- U.S.-based transcription staff
- 99% (or better) accuracy
- Interfaces include ADT, chart tracking, HL-7
- Daily batch summaries
- Billing verification reports

Documentation Management
STARS®—Silent Type Automated Records System—makes it easy for you to store, access and manage your clinical documentation. STARS® can be used as an essential adjunct to your EMR or simply as a way to make documentation readily available.
- STARS® is free for every client
- Client specific interface design
- Document streaming
- Secure archival retrieval
- HIPAA-compliant

Mobile Dictation
In clinical environments where speed is essential, Silent Type allows your clinicians to dictate when, how and where they want. Dictate by iPad®, iPhone®, iPod® Touch, voice recorder or phone.
- Apple iOS app
- Dictation submitted with the touch of one button
- Fully secure network
- Voice data storage library and recovery system

Data Security
With Silent Type, your data is always protected. We store it in a secure, thermostatically controlled data center we own and staff.
- Industry-standard security technology
- Stored in a wholly-owned and staffed data center
- Data is never sent overseas

Expanding Services
Silent Type helps health information management leaders comply with new guidelines and expectations by offering new services.
- Speech-to-text technology
- Documentation evaluation program

Technical Support
We’re happy when you don’t notice us—it means we’re doing our job well. But when you need us, we’re always available.
- Team of highly trained technical support specialists
- 24/7 systems support

Silent Type has been the choice for leading medical and cancer centers since 1982.

Silent Type—Medical Transcription and More.

Silent Type, Inc. – 201-346-5900 – www.silenttype.com – transcription@silenttype.com
Administrative Consultant Service, LLC

- Revenue Cycle Management
- ICD10 Preparation and Training
- Clinical Documentation Improvement
- Hospital Chargemaster Reviews
- Inpatient/Outpatient Audit Services
- Appeals Process/Investigation Expert Witness
- Recovery Auditor Appeals
- Appropriate use and billing of Observation Services
- Physician (RBRVS) Reimbursement

678 Kickapoo Spur, Shawnee, OK 74801
405.878.0118
www.acsteam.net

Care Communications is a nationally recognized, award-winning HIM leader. CARE offers focused, effective and comprehensive HIM services for hospitals and medical practices, including:
- ICD-10 planning, education and implementation
- Coding quality and clinical documentation improvement and education
- Temporary coding staffing
- Coding compliance services
- Interim coding management
- Complete coding outsourc

Awarded Supplier of Novation
Care Communications, Inc.
800-458-3544
info@care-communications.com
www.carecommunications.com

CARE Communications is a nationally recognized, award-winning HIM leader. CARE offers focused, effective and comprehensive HIM services for hospitals and medical practices, including:
- ICD-10 planning, education and implementation
- Coding quality and clinical documentation improvement and education
- Temporary coding staffing
- Coding compliance services
- Interim coding management
- Complete coding outsourc

BE OUR DISPLAY AD ON PAGE 51.

Make Maxim your HIM Partner!

We offer customized solutions including:
- Remote and on-site coding support
- Auditing services
- HIM departmental outsourcing
- Facility wide ICD-10 training

Maxim provides only the highest quality HIM talent and services to help you achieve your HIM goals. Take advantage of our expertise and call us today!

Delivering Results, Growing Careers
EAST 866-265-0589     WEST 866-316-8773
www.maximhealthinformationservices.com

Stat Solutions, Inc. is a highly respected coding company focusing our efforts on providing the highest level of quality credentialed HIM professionals along with the finest personalized customer service.

*Onsite or Remote Coding
*Coding Quality Reviews
*Interim HIM Management

For more information please call us
888-297-7212
info@statsolutionsinc.com
www.statsolutionsinc.com

A leading ICD-10, CDI and revenue cycle company for healthcare

With decades of coding and auditing experience, we deliver the right people, processes and technology to improve coding compliance and financial results. From remote, outsourced coding services to documentation auditing and ICD-10 education, TrustHCS delivers the experts you need to ensure better health information outcomes.

- Outsourced coding services
- Coding audits and compliance monitoring
- ICD-10 assessments, training and back-up support
- CDI program audit and preparedness assessment
- Cancer registry

UASI - United Audit Systems, Inc.
leads the industry in integrated HIM consulting, outsourced staffing solutions and coding compliance audits. Services include:
- ICD-10 Training
- ICD-10 Gap Analysis
- ICD-10 Reimbursement Impact
- ICD-9/ICD-10 Coding Review
- Onsite / Remote Coding
- CDI Staffing & CDI Training
- Interim Management

800-526-0594
sales@uasisolutions.com
www.uasisolutions.com

UASI - United Audit Systems, Inc.
leads the industry in integrated HIM consulting, outsourced staffing solutions and coding compliance audits. Services include:
- ICD-10 Training
- ICD-10 Gap Analysis
- ICD-10 Reimbursement Impact
- ICD-9/ICD-10 Coding Review
- Onsite / Remote Coding
- CDI Staffing & CDI Training
- Interim Management

800-526-0594
sales@uasisolutions.com
www.uasisolutions.com

Simply put, we are the Doctor’s Doctor!